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Study of the Impact of Railway Coal Transportation Project to Contribute the Growth of Gross Domestic Product in Bengkulu Province, Indonesia

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Abstract: The advanced and integrated coal transportation system, namely Railway Project from Muara Enim, Sumatra Selatan Province to new Coal Port at Pulau Baai, Bengkulu, Province, Indonesia is developed by a private Investor together with the Local Government (PEMDA) of Bengkulu Province to optimize the abundant coal resources in the region. A study is conducted to analyze the impact of the introduction of this Project on the Bengkulu economy which is currently considered as low. A Gross Domestic Product (GDP) income is adopted as the economy indicator. The study combines the theories of export base and economic base, economic and regional developments, cost benefit analysis and economic impact study with the empirical data. The results presented in this paper show the Project's financial feasibility with a Benefit Cost Ratio of 1.61, Internal Rate of Return of 21.1% and Payback Periode of 5 years, which will provide a significant contribution to the Bengkulu Gross Domestic Product (GDP) growth.

Keywords: Railway Coal Transportation, GDP, Bengkulu Province, Indonesia.

1. INTRODUCTION

Indonesia has one of the largest coal reserves in the Asia-Pacific region, with proven reserves of 7 billion tons, and these which are found mostly in Kalimantan and Sumatra, with resources estimated at 32.9 and 27.3 billion tons, respectively (Indonesian Ministry of Energy and Mineral Resource). Sumatra has 27.4 billion tons of coal resources and 2.7 billion tons of proven reserves, according to the Indonesian Coal Mining Association., suitable for power-generating activities, with sub-bituminous, low sulphur and ash content and average per Kgcaloric value of 5,000 – 6,000 calories.

Although resources in Sumatra are comparable in quantity with Kalimantan, Sumatra particularly in Bengkulu and South Sumatra Provinces is producing and exporting insufficient amounts of coal due to

inadequate infrastructure (hauling access and port) for coal transportation. To meet this infrastructural inefficiency, a Private Investor together with the Local Government (PEMDA) of Bengkulu Province are developing a massive, advanced and integrated coal transportation system ("Project") as follows:

- A double track railway of ± 265 km length to exclusively transport coal from major coal mines in Muara Enim, South Sumatra Province and around Bengkulu Province as well as significant coal resources estimated at 16.6 billion metric tons in the immediate hinterland of the railway (Kurniawan, 2010) to
- 2. New coal port in Pulau Baai, Bengkulu Province, Sumatra, Indonesia. The Project will have a minimum 40 Millions Metric Ton per Annum (MTPA) capacity and 100 MTPA for future plan.



Figure 1: Coal Port and Railway Route from Muara Enim to Bengkulu, Indonesia

Source: Kurniawan (2010)

The introduction of the Project may have significant positive impact on the Bengkulu Economy. According to the Bengkulu Statistic Center (Badan Pusat Statistik / BPS Bengkulu, 2010), Bengkulu Province has low Gross Domestic Product (GDP) income, low income per capita, and a high rate of unemployment in Indonesia. Although Bengkulu province has an abundance of natural resources particularly coal, it has poor infrastructures and geographic disadvantages of being isolated due to difficult natural terrain from the neighboring provinces of South Sumatera, Padang and Jambi, reasons which might contribute to its poor economy.

A study is therefore conducted to analyze the impact of the development of a coal port and railway to/ on the economy of Bengkulu Province. The methodology used in this study is shown in Figure 1. The applied economy indicator is the Gross Domestic Product (GDP) income. The impact to the Bengkulu GDP may thus indicate the significance/relevance and value of the Project for the economy of Bengkulu Province.

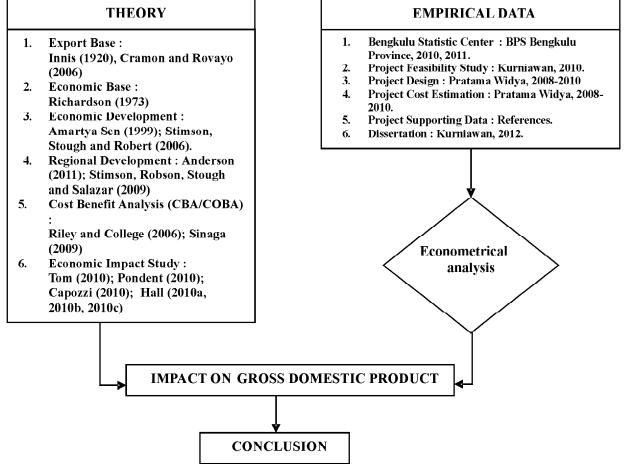


Figure 2: Study Methodology

The export base theory was introduced by Harold Innis (England), at the beginning of year 1920, and developed by North (1955), Dusenberry (1950), Andrews (1953) and specifically stressed by Cramon and Rovayo (2006). This theory refers to the Neoclassical approach to regional growth based on resource areas in North America with the economic growth of the industry by exporting goods and services from region to region because of the resources of an Area (Cramon and Rovayo, 2006).

The economic base theory was first stated by Harry W Richards on in 1973 (source : Arsyad, 2010), where this theory states that the main determinants of economic growth in an area are directly related to the demand for goods and services from outside the area. Regional development strategies based on this theory usually give emphasis to the national and international markets (Arsyad, 2010).

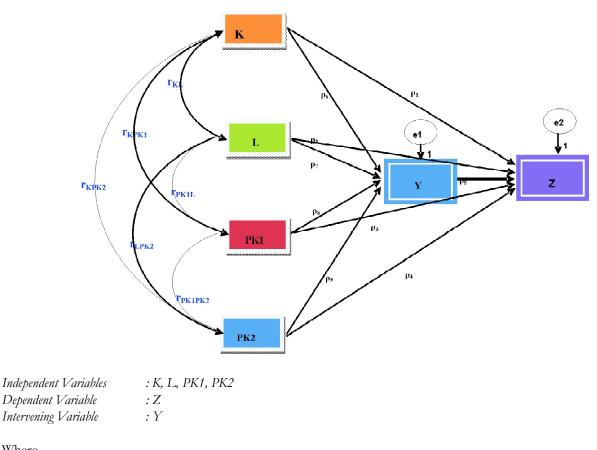
The economic and regional developments theory was well determined by Amartya Sen (1999), source : Arsyad (2010); Stimson, Stough and Robert (2006); Stimson, Robson, Stough and Salazar (2009).

The Cost Benefit Analysis (CBA / COBA) is a technique for assessing the monetary social costs and benefits of a capital investment project over a given time period. The investment criteria methods of the project and its application can be determined by five models; 1. Net Present Value / Worth (NPV), 2. Benefit Cost Ratio, 3. Profitability Indexs, 4. Payback Periods, 5. Internal Rate of Return / IRR (Gray et al, 1986; Riley and College, 2006; and Sinaga, 2009).

The economic impact study was described and studied by Pondent (2010); Capozzi (2010) and Hall (2010a, 2010b, 2010c).

The econometrical analysis method had been carried out from the project feasibility study as a secondary time series data from year of 2011 - 2040, using the regression and path analysis with Eviews program (Kurniawan, 2012).

The Variable links Framework is as follows,



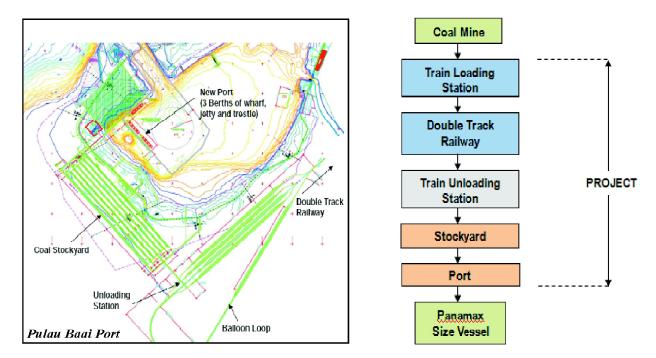
Where.

| Κ | = | Private Investment (Capital) |
|------------------|---|--|
| L | = | Labor |
| PK1 | = | Government Spending for Development |
| PK2 | = | Government Spending Education and Healthcare |
| Υ | = | Private output |
| Ζ | = | GDP |
| e | = | Disturbance Variable (error) |
| r | = | Correlation coefficient |
| ρ_1, ρ_9 | = | Path coefficient |
| | | |

2. PROJECT DEFINITION STATEMENT

The project is to develop an integrated coal transportation system from the coal mines in Bengkulu and Sumatera Selatan Provinces to Pulau Baai Port in Bengkulu Province, capable of high capacity, an efficient and reliable system, and equipped with advanced handling equipments to meet the target minimum capacity of 40 MTPA and maximum 100 MTPA for future plan. The railway alignment has been chosen as the most efficient route through the selected area from the mines to the Pulau Baai Port considering all key factors such as geographical obstacles, existing infrastructure, protected, restricted, populated and environmentally sensitive areas (Kurniawan, 2010).

The coal transportation model is shown in Figure 3, while the adopted key elements in this coal railway transportation Project are shown in Table 1. The required significant amount of electricity for this Project will be supplied by other parties.



Source: Kurniawan, 2010

Figure 3: Coal Port Plan and Coal Transportation Model

| Table 1 |
|---|
| Coal Transportation System Key Elements |

| No | Item | Remarks |
|----|--------------------------|--|
| A | PORT | PulauBaai, Bengkulu Province |
| 1 | Wharf, Jetty and Trestle | 3 Berths for 3 Panamax vessels (70,000 DWT).Operating: 320 days/ annum, equipped with 3 Ship loaders. |
| 2 | Stockyard Terminal | 2,000 m x 500 m, storage capacity: 5.5 millionmetric ton.Consists of 6rows coal stockpiles with 7 track lines for 3 Stackers and 4 re- claimers.Conveyor system for coal hauling. |
| | | |

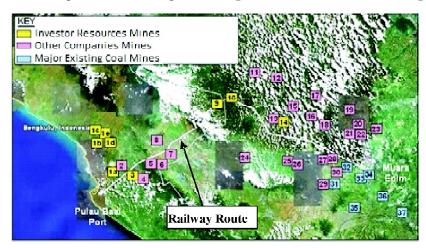
contd. table 1

| No | Item | Remarks |
|----|----------------------------------|--|
| 3 | Train Unloading Station | Wagon Dumper:2 sets for 40 MTPA, or 4 sets for 100 MTPA.Coal crushing system and \pm 5 km lengthBalloon Loop. |
| 4 | Port Operational Facilities | Operational office, control tower, port authority, immigration and custom, fire station, hospital, warehouse & workshop, dormitory, security and safety office, police station. |
| 5 | Port Facilities and Utilities | Water &wastewater treatment, fuel &water refueling, utilities, lighting, coalsampling &laboratory, fire protection, dust suppression, iron removal, metering devices, security system. |
| 6 | Dredging and Reclamation | Dredging the Port basin and channel to -15 LWS level.Capital dredging: \pm 14,000,000 m ³ ,Annual: \pm 500,000 m ³ .Reclamation: Stockyard and eroded area. |
| В | RAILWAY | Route: MuaraEnim (South Sumatra) to PulauBaai (Bengkulu) |
| 1 | Railway Track | 265 km Double Track (50 m ROW), standard gauge 1,435 mm, flat footed UIC 60 -25 ton axle load, pre-stressed concrete sleeper. Max 1.5 % max grade (loaded & unloaded), 800 m min curve radius. |
| 2 | Operating | 320 days/annum, 21 hour average turn around/trip.Speed: 80 km/hour (straight), 40 km/hour (curve). |
| 3 | Train Loading Station | 3 locations: Tabapenanjung, Kota Padang and MuaraEnimFacilities: balloon loop, crushing, stockyard, train loader, office. |
| 4 | Train Set Operation | 21 train sets for 40 MTPA: 42 locomotives & 1575 wagons. |
| 5 | Train | Electric powered, with Diesel unit for emergency (4 locomotives). |
| 6 | Crossing | Major bridges (>300m): 18 units, minor bridges (<300m): 17 units. |
| 7 | Tunnel | 4 km length. |
| 8 | Signaling and Communication | Computerized and distance monitoring. |
| 9 | Railway Facilities and Utilities | Marshaling yard, maintenance stations, siding stations, switching, security fencing, drainage, loading station facilities & utilities. |
| С | MAIN EQUIPMENT | Coal Handling and Railway. |
| 1 | Wagon Dumper/ Tippler | O type, triplicate wagon dumper (triplet), capacity: 27 cy/hour. |
| 2 | Stacker and Re-claimer | Slewing 44 m, counter 295 ton, height 13.5 m, capacity: 6,000 ton/hour. |
| 3 | Ship loader | Long travelling, luffing type, capacity: 6,000 ton/hour. |
| 4 | Conveyor Belt | Shed type, width: 2,000 mm, speed: 5 m/second. |
| 5 | Locomotive SS4B type (electric) | 6,400 HP, average speed: 80 km/hour, max speed: 100 km/hour. |
| 6 | Locomotive SS4B type (diesel) | 8,700 HP, average speed: 80 km/hour, max speed: 100 km/hour. |
| 7 | Train wagon | C80 wagon, capacity: 80 ton, max speed: 100 km/hour. |
| D | POWER | Electricity from Power Plant. |
| 1 | Electricity demand | 165 MW for Railway, 30 MW for Port (200MW for whole operation). |
| 2 | Electricity supply | 1. Mine Mouth Coal Fired Steam Power Plant (developed by sister's company) 2. Underdevelopment State Owned Geothermal Power Plant |

(*Source:* Kurniawan, 2010; CCCC, 2008 - 2009; CCFD, 2009; CNR Datong, 2009; CRCC, 2009; CSR, 2006; Dahlian, 2009; PratamaWidya, 2008 – 201; QRRS, 2009; Shenyang, 2009)

3. EXPORT AND ECONOMIC BASE THEORIES

Figure 4 shows an overview map of the coal mines and resources along the Railway alignment which has been estimated at 16.6 billion tons of coal resources (Kurniawan, 2010). Referring to the export base theory, the abundant coal resources may promote opportunity for economic growth in Bengkulu Province from coal exploitation, transportation and export through the Pulau Baai Port in Bengkulu.



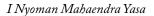
| COAL | CALORIE | RESERVES (MILLION TON) | REMARKS |
|------------|--------------------|------------------------------|---------------------------|
| | 4500 - 7100 | 117.25 | Investor Resources Mines |
| | <5100, 5000 - 7000 | 10,388.78 | Other Companies Mines |
| | <5100, 5000 - 7000 | 6,105.96 | Major Existing Coal Mincs |
| Total Reso | ources = 16,611.99 | | |

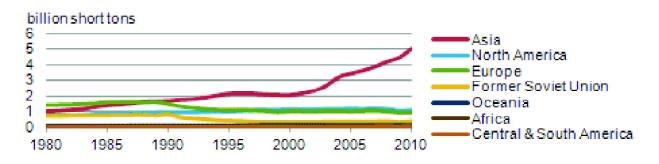
Source: Kurniawan, 2010

Figure 4: Map of Coal Mines along the Railway Alignment

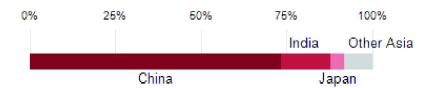
Coal is one of the most important commodities globally today and is one of the main fuel sources for the world's electricity. According to the U.S. Energy Information Administration the worldwide coal consumption has doubled since 1980, mainly driven by increase in Asia as shown in Figure 5. The Asian demand is dominated by China and India, where the first accounts for 73 percent of Asia's consumption and almost half of the global coal consumption. Further, the domestic demand for coal is also increasing to meet the National energy shortage.

Based on the economy base theory, this promising coal demand in particularly for China and India as well as for the National market and together with the introduction of this coal transportation Project, will determine significant economy growth in Bengkulu Province.





World Coal Consumption by Region (U.S. Energy Information Administration) a)



b) Coal Consumption Share in Asia (U.S. Energy Information Administration, 2011)

Figure 5: Worldwide Coal Consumption

4. COST BENEFIT ANALYSIS

The Project investment value is equal to = Project cost + contingency fee + cost of money. The Project cost covers the entire development cost from design stages, licenses, land acquisition, construction, main coal handling equipments procurement until project hand over. The contingency fee is the unexpected cost incurred during construction due to an inaccuracy, price escalation, and other unpredicted issues, while cost of money is a value of interest during the construction. Table 2 shows the estimated Project investment value, and Figure 6 shows the cash flow distribution during the Project development which is estimated 3.5 years for construction.

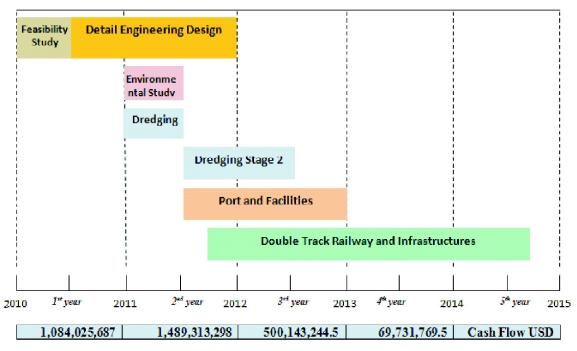
| No | Item | Total Cost (USD) |
|----|---|------------------|
| 1 | Feasibility Study , Engineering Design and Environmental Study | 50,655,375 |
| 2 | Dredging Work (from existing up to - 15m at channel & basin) | 80,006,750 |
| 3 | Coal Port (for 3 Panamax vessels) including Facilities | 310,548,054 |
| 4 | Stockyard Area (2.000 x 500 m ²) including Facilities | 364,667,266 |
| 5 | Double Track Railway (265 km) including Facilities | 2,077,341,627 |
| 6 | Cost of Money, Interest rate during construction | 120,000,000 |
| 7 | Contigency Cost | 139,994,928 |
| | Total (excluding VAT) | 3,143,214,000 |

Table 2

Source: Pratama Widya, 2010b

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Source : Kurniawan, 2010

Figure 6: Project Time Schedule and Cash Flow during Development

Based on the investment value, this Project can be categorized as a Mega Infrastructure Project that requires substantial investment funds. The Financial model adopted for this study is as follows:

| • | Investor equity | : 30% |
|---|----------------------|--|
| • | Loan / external fund | : 70% ("Joint In", "Joint Support" and "Public Support" |
| | | to the potential investor partners, banks and public market) |

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The revenue drivers of this Project will be mainly generated from the unloading service fee of coal at the developed Port, vessel passing fee through the dredged Pulau Baai channel, and Railway coal transportation fee from the coal mines to the Pulau Baai port. Table 3 shows the Project revenue during the project lifetime. The unit rate fees are according to the Investor contract agreement with the coal mine clients.

| No. | Item | Volume | Contract Rate | Yearly Revenue | |
|-----|--|------------|---------------|----------------|--|
| | | Million mT | USD / mT | Million USD | |
| A | Port | | | | |
| A.1 | Unloading fee at Pulau Baai Port, Bengkulu | 40 | 5 | 200 | |
| A.2 | Channel fee atPulau Baai, Bengkulu | 40 | 4 | 160 | |
| В | Railway | | | | |
| B.1 | Coal mines atintermediate hinterland of railway route, | 20 | 14.5 | 290 | |
| B.2 | Major existing coal mines in Muara Enim | 20 | 14.5 | 290 | |
| | Total | 850 | | | |

| Table 3 |
|--------------------------------|
| Project Revenue Drivers |

Note: contract rate will increase in every 8 years after operation commence (Kurniawan, 2010).

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| No | Item | Remarks |
|----|----------------------------|--|
| 1 | Inflation Rate | Year 2010 : 6.96% (Bank of Indonesia). |
| | | Assumed rate : Year 1 – 5 : 6%, Year 6 – 10 : 5%, Year 11 – 30 : 4%. |
| 2 | Operation and Maintenance | Basic operation : 1%/yr of investment |
| | | Basic maintenance : 1.5%/yr of investment |
| | | Electricity: USD 0.8/kwh (under development state owned geothermal |
| | | power plant). |
| 3 | Miscellaneous Expenses and | Miscellaneous expenses and royalty : 0.5%/yr of operation cost. |
| | Salvage Value | Salvage value : 1% of investment. |
| 4 | Settlement and Interest | Settlement period : 15 years (after construction completed). |
| | | Loan model : 70% investment (USD 2,200,249,800). |
| | | Interest rate : 10% flat (Bank of Indonesia, 2010). |
| 5 | Depreciation | Basic depreciation period : 15 years. |
| 6 | Tax | Tax value : 30% net income (Indonesian Tax Regulation). |

Table 4 Project Driver for Financial Analysis Assumption

Source: Kurniawan, 2010

The benefit cost analysis of the Project is conducted based on the Project revenue and cost drivers (Tables 3 and 4). The financial analysis for the first stage of Project period (30 years operation) is summarized in Table 5, where three analysis models are adopted; 1. Cost Benefit Ratio, 2. Internal Rate of Return (IRR), and 3. Payback Periods.

Table 5 Cost Benefit Analysis during the Project Lifetime

| | YEAR OF | INVESTMENT (USD) | OPERATION AND MAINTENANCE | MISCELLANEOUS EXPENSES (USD) | SETTLEMENT (USD) | INTEREST (USD) | DEPRECIATION (USD) | REVENUE/ BENEFIT (USD) | NET INCOME (USD) | TAX (USD) | CASH FLOW (USD) | PRESENT V | , | NPV。/ (NPV。- | COST BENEFIT | IRR (%) |
|----|---------|---------------------|----------------------------------|---------------------------------|---------------------|-------------------|--|--|---------------------|---|--------------------|---|--------------------------------------|--------------------|-----------------|---------|
| NO | PROJECT | | (USD) 2 | 3 | 4 | | 6 | 7 | 8 | 9 | 10 | 10% | 15% | NPV ₁) | RATIO | |
| - | 2011 | 751.229.801 | 7.588.180 | 37.941 | 7 | • | • | , | (7.626.121) | | (7.626.121) | (6.932,144) | (6.630.912) | _ | | |
| 2 | 2011 | 1 032 094 118 | 10.425.193 | 52.128 | | | | | (10.477.319) | - | (10.477.319) | (8.658.456) | (7.921.901) | | | |
| 3 | 2012 | 346,599,268 | 3.501.003 | 17.505 | | | | | (3.518.508) | - | (3.518.508) | (2.643.455) | (2.313.419) | | | |
| 4 | 2013 | 48.324.116 | 488.122 | 2.441 | | | | | (490.563) | - | (490.563) | (335.055) | (280.455) | | | |
| 5 | 2015 | 40.024.110 | 194.808.000 | 974.040 | 146.683.320 | 220.024.980 | 209.547.600 | 850.000.000 | 77.962.060 | 23.388.618 | 264.121.042 | 163.992.755 | 131.294.570 | | | |
| 6 | 2015 | | 204.548.400 | 1.022.742 | 146.683.320 | 198.022.482 | 209.547.600 | 850.000.000 | 90.175.456 | 27.052.637 | 272.670.419 | 153.895.185 | 117.875.422 | | | |
| 7 | 2017 | | 214.775.820 | 1.073.879 | 146.683.320 | 178.220.234 | 209.547,600 | 850.000.000 | 99.699.147 | 29.909.744 | 279.337.003 | 143.327.816 | 105.002.779 | | | |
| 8 | 2018 | | 225.514.611 | 1.127.573 | 146.683.320 | 160.398.210 | 209.547.600 | 850.000.000 | 106.728.686 | 32.018.606 | 284.257.680 | 132.606.208 | 92.923.836 | | | |
| 9 | 2019 | | 236,790,342 | 1.163.952 | 146.683.320 | 144.358.389 | 209.547.600 | 850.000.000 | 111.436.397 | 33,430,919 | 287.553.078 | 121.922.505 | 61.722.585 | | | |
| 10 | 2020 | | 248.629.859 | 1.243.149 | 146,663,320 | 129.922.550 | 209.547.600 | 850.000.000 | 113.973.522 | 34,192,056 | 289 329 065 | 111.536.355 | 71,493,212 | | | |
| 11 | 2021 | | 258 575 053 | 1,292,875 | 146,683,320 | 116 930 295 | 209 547 600 | 850.000.000 | 116 970 856 | 35.091.257 | 291,427,199 | 102.116.091 | 62.627.705 | | | |
| 12 | 2022 | | 268.918.055 | 1,344,590 | 146,683,320 | 105.237.266 | 209.547.600 | 850.000.000 | 118.269.169 | 35,480,751 | 292,336,018 | 93.138.255 | 54,637,602 | | | |
| 13 | 2023 | | 279.674.777 | 1,398,374 | 146.683.320 | 94,713,539 | 209.547,600 | 850,000,000 | 117,982,390 | 35.394.717 | 292.135.273 | 84.602.375 | 47.471.982 | | | |
| 14 | 2024 | | 290 881 768 | 1 454 309 | 146 683 320 | 85 242 185 | 209 547 600 | 986,000,000 | 252 210 817 | 75 663 245 | 386 095 172 | 101 858 859 | 54 555 248 | | | |
| 15 | 2025 | | 302.496.239 | 1.512.481 | 146.683.320 | 76.717.967 | 209.547.600 | 986.000.000 | 249.042.393 | 74.712.718 | 383.877.275 | 91.861.832 | 47.140.129 | 1 | | |
| 16 | 2026 | | 314,596,089 | 1,572,980 | 146,683,320 | 69.046.170 | 209.547.600 | 986.000.000 | 244.553.841 | 73.366.152 | 380,735,289 | 82,847,999 | 40.662.529 | 1 | | |
| 17 | 2027 | | 327.179.932 | 1.635.900 | 146.683.320 | 62.141.553 | 209.547.600 | 986.000.000 | 238.811.695 | 71.643.508 | 376.715.786 | 74.514.383 | 34.996.897 | 1 | | |
| 18 | 2028 | | 340.267.130 | 1.701.336 | 146.683.320 | 55.927.398 | 209.547.600 | 986,000.000 | 231.873.217 | 69.561.965 | 371.858.852 | 66.860.222 | 30.046.195 | 1 | | |
| 19 | 2029 | | 353.877.815 | 1.769.389 | 146.683.320 | 50.334.658 | 209.547.600 | 986.000.000 | 223.787.218 | 67.136.165 | 366.198.653 | 59.873.480 | 25.707.145 | 1 | | |
| 20 | 2030 | | 368.032.927 | 1.840.165 | | | | 986.000.000 | 616.126.908 | 184.838.072 | 431.288.836 | 64.089.521 | 26.351.748 | 1 | | |
| 21 | 2031 | | 382.754.244 | 1.913.771 | | | | 986.000.000 | 601.331.984 | 180.399.595 | 420.932.389 | 56.867.966 | 22.351.510 | 1 | | |
| 22 | 2032 | | 398.064.414 | 1.990.322 | | | | 986.000.000 | 585.945.264 | 175.783.579 | 410.161.685 | 50.367.855 | 18.949.470 | 1 | | |
| 23 | 2033 | | 413.986.991 | 2.069.935 | | | | 1.184.000.000 | 767.943.074 | 230.382.922 | 537.560.152 | 59.991.713 | 2.203.997 | | | |
| 24 | 2034 | | 430.546.470 | 2.152.732 | | | | 1.184.000.000 | 751.300.797 | 225.390.239 | 525.910.558 | 53.379.922 | 18.354.278 | | | |
| 25 | 2035 | | 447.768.329 | 2.238.842 | | | | 1.184.000.000 | 733.992.829 | 220.197.849 | 513.794.980 | 47.371.897 | 15.567.988 | | | |
| 26 | 2036 | | 465.679.062 | 2.328.395 | | | | 1.184.000.000 | 715.992.542 | 214.797.763 | 501.194.780 | 42.050.242 | 13.231.542 | | | |
| 27 | 2037 | | 484.306.225 | 2.421.531 | | | | 1.184.000.000 | 697.272.244 | 209.181.673 | 488.090.571 | 37.192.501 | 11.177.274 | | | |
| 28 | 2038 | | 503.678.474 | 2.518.392 | | | | 1.184.000.000 | 677.803.134 | 203.340.940 | 474.462.194 | 32.860.230 | 9.441.798 | | | |
| 29 | 2039 | | 523.825.613 | 2.619.128 | | | | 1.184.000.000 | 657.555.259 | 197.268.578 | 460.288.681 | 28.998.187 | 7.962.994 | | | 1 |
| 30 | 2040 | | 544.778.637 | 2.723.893 | | | | 1.215.432.140 | 667.929.610 | 200.378.883 | 467.550.727 | 26.790.657 | 7.060.016 | | | |
| | | | | | | | 3.143.214.000 | | 9.844.557.999 | 2.960.001.153 | | 2.066.165.899 | 1.133.663.764 | 2,216 | 1,608 | 21,07 |
| | | | INCLUDING 4-6% INFLATION RATE | FLAT | | | DEPRECIATION 10% AFTER OPERATION | FLAT REVENUE EVERY 9 YEARS AND WILL BE ADDED BY SY AT | | 30% FROM NET INCOME AFTER OPERATION | | DF ₀ = Discount Factor at 10% | DF1= DISCOUNT FACTOR AT 15% | | | |

Table 5.1Benefit Cost Ratio and Internal Rate of Return

Source: Kurniawan, 2010

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| YEAR OF | | | OPERATION AND | | DEPRECIATION | REVENUE/ | NET INCOME | TAX (USD) | CASH FLOW | CAPITAL'S |
|---------|---------|---------------|-------------------|----------------|--------------|---------------|--------------|-------------|--------------|---------------|
| NO | PROJECT | (USD) | MAINTENANCE (USD) | EXPENSES (USD) | (USD) | BENEFIT (USD) | (USD) | | (USD) | RETURN |
| NO | FROJECT | 1 | 2 | 3 | 4 | 5 | 6 | 1 | 8 | 9 |
| 1 | 2011 | 758.817.981 | 7.588.180 | 37.941 | | | (7.626.121) | - | (7.626.121) | 2.207.875.921 |
| 2 | 2012 | 1.042.519.309 | 10.425.193 | 52.126 | | | (10.477.319) | - | (10.477.319) | 2.218.353.240 |
| 3 | 2013 | 350.100.271 | 3.501.003 | 17.505 | | | (3.518.508) | - | (3.518.508) | 2.221.871.747 |
| 4 | 2014 | 48.812.239 | 488.122 | 2.441 | | | (490.563) | - | (490.563) | 2.222.362.310 |
| 5 | 2015 | | 194.808.000 | 974.040 | 209.547.600 | 850.000.000 | 444.670.360 | 133.401.108 | 520.816.852 | 1.701.545.458 |
| 6 | 2016 | | 204.548.400 | 1.022.742 | 209.547.600 | 850.000.000 | 434.881.258 | 130.464.377 | 513.964.481 | 1.187.580.978 |
| 7 | 2017 | | 214.775.820 | 1.073.879 | 209.547.600 | 850.000.000 | 424.602.701 | 127.380.810 | 506.769.491 | 680.811.487 |
| 8 | 2018 | | 225.514.611 | 1.127.573 | 209.547.600 | 850.000.000 | 413.810.216 | 124.143.065 | 499.214.751 | 181.596.736 |
| 9 | 2019 | | 236.790.342 | 1.183.952 | 209.547.600 | 850.000.000 | 402.478.107 | 120.743.432 | 491.282.275 | (309.685.539) |
| | | | | | | | | PAYBACK PE | RIODS = | 5 th Year |

Table 5.2 Payback Periods

Source: Kurniawan, 2010

The cost benefit analysis result shows the key financial values of the Project; Benefit Cost Ratio of 1.61, IRR of 21.1%, and Payback Periods of 5 years.

If the 'Project' benefit cost ratio is much greater than 1.0, it indicates that the Project is driving benefits from the investment, and according to Gray (1986) is considered feasible.

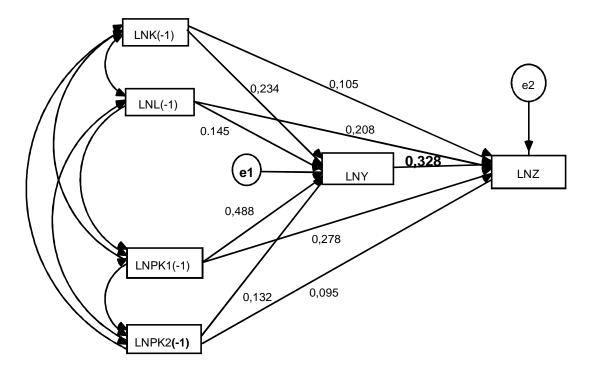
If the Project IRR of 21.1 % is greater than the adopted interest rate or discounted market rate of 10% (Bank of Indonesia, 2010), it is indicating a high rate return from the investment. Although the interest rate is assumed flat for the 30 years of Project lifetime, the high IRR value may still accommodate the possibility of increasing the interest rate. It is however unlikely that the interest rate may become greater than 15%, and the current trend shows a reduction in the interest rate (Bank of Indonesia, 2010). According to the general practice in oil and gas projects in Indonesia, the minimum IRR value is recommended at 15 % (Sinaga, 2009) due to the high risk factor associated in with the energy sector. As Considered as a 'Mega Project' with high risks, the 'Project' IRR value also meets the IRR value suggested above. According to Sinaga (2009), the 'Project' with a payback period of 5 years is considered adequate for investment.

The cost benefit analysis therefore suggests that this 'Project' is financially feasible to develop and operate for a period of 30 years 'Project' lifetime, and the presented high financial values are attractive for the Investor.

5. IMPACT TO BENGKULU GROSS DOMESTIC PRODUCT

Based on the econometrical analysis on regression and path analysis from the secondary data indicates the following summary of direct Indirect and total influences between variables of Feasibility Study data as follows :

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| Independent Variable | Influence Type | Dependent Variable | |
|----------------------|--------------------|------------------------|-------|
| | | LNY | LNZ |
| LNK(-1) | Direct Influence | 0,234 | 0,105 |
| | Indirect Influence | - | 0,077 |
| | Total Influence | 0,234 | 0,182 |
| LNL(-1) | Direct Influence | 0,145 | 0,208 |
| | Indirect Influence | - | 0,048 |
| | Total Influence | 0,145 | 0,256 |
| LNPK1(-1) | Direct Influence | 0,488 | 0,278 |
| | Indirect Influence | - | 0,160 |
| | Total Influence | 0,488 | 0,438 |
| LNPK2(-1) | Direct Influence | 0,132 | 0,095 |
| | Indirect Influence | - | 0,043 |
| | Total Influence | 0,132 | 0,138 |
| LNY | Direct Influence | - | 0,328 |
| | Indirect Influence | - | - |
| | Total Influence | - | 0,328 |

Kurniawan, 2012

The data result shows that private output influence on the GDP indicates the significance of private output contributions to increase the GDP of Bengkulu Province.

One of the major 'Project' contributions to the Bengkulu Gross Domestic Product (GDP) is the income tax to the Bengkulu Local Government (PEMDA). Bengkulu and National Income taxes in 2011indicate a contribution rate of 3.4% and 70% from their GDP respectively (Indonesian Director General of Taxes). The Project income tax is rated 30 % based on the Indonesian Tax Regulation as shown in Figure 7.

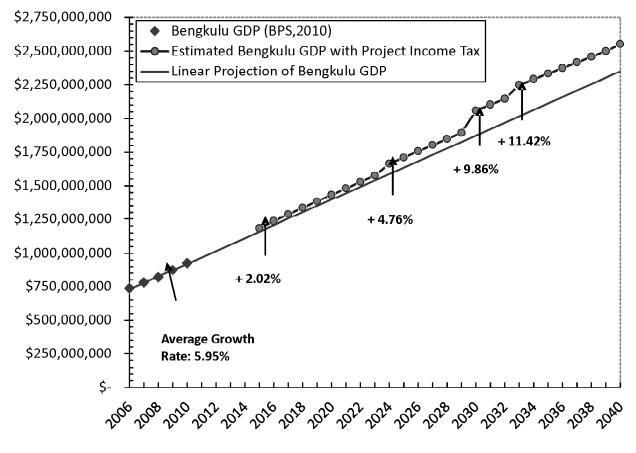


Figure 7: Project Income Tax Impact to the Bengkulu GDP Growth

Figure 7 presents the 'Project' income tax impact on the growth of Bengkulu GDP during the Project period. The Bengkulu GDP growth is optimistically projected and linearly based on the statistic data of Bengkulu GDP with a constant price base (BPS Provinsi Bengkulu, 2010) and compared with the addition of Project income tax.

It shows that after commencement of the Project operation, the Project income tax will increase the Bengkulu GDP by 2.02% in Year 2015. The Bengkulu GDP growth higher by 4.76% in 2024 due to an increase in the Project revenue (coal transportation unit rate increase in every 8 years), and 9.86% in 2030 due to diminishing project cost drivers such as settlement, interest and depreciation. With another increase in the coal transportation unit rate, the Bengkulu GDP growth is estimated to increase by 11.42% in year 2033. This income tax contribution especially after Year 2024 shows a comparable or higher value than the average GDP growth rate from year 2006 to 2010 (5.95%).

Further, it is estimated that the Project income tax may only contributes 1.98% of the total Bengkulu GDP at the beginning of the operation of the Project, but it will be a significant income for the Bengkulu GDP in Year 2033, providing 10.25% of the total Bengkulu GDP as shown in Figure 8.

The above discussions indicate that the Project income tax alone provides significant benefits for the Bengkulu GDP growth. This therefore highlights significant/important value of the 'Project' to the economy of Bengkulu Province.

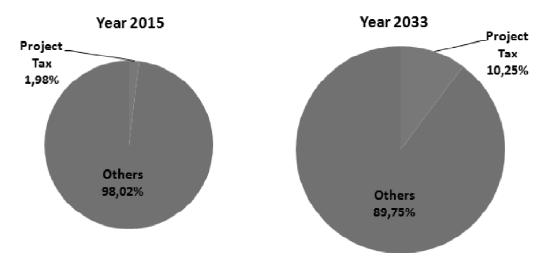


Figure 8: Project Income Tax Contribution to the Bengkulu GDP

Further studies can be conducted to analyze the impact of this Project development on other economy indicators, such as: income per capita, local and regional developments, employment opportunities, infrastructure development, and export of other commodities through Pulau Baai Port, Bengkulu.

6. CONCLUSION

A study is conducted to analyze the impact of the development of coal transportation on the railway from Muara Enim, Sumatra Selatan Province to new port at Pulau Baai, Bengkulu, and on the Gross Domestic Product (GDP) income for the Bengkulu economy. The study combines the theories of export and import base, economic and regional developments, economic impact study and cost benefit analysis with the empirical data. The results presented in this paper shows that the 'Project' is financially feasible and is highly attractive for investors. The generated Project tax income promotes the Bengkulu GDP growth, and provides a major income contribution to the Bengkulu GDP. This study has shown the significant and important value of the Project to the Bengkulu Province economy. This model implementation can be applied to and is suitable for the similar natural resources and or other commodity conditions in another country.

7. ENDNOTES

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