# THE HIGH COST OF SPECIALIZATION: LABOR MARKET OUTCOMES FOLLOWING DIVORCE

## Michael Malcolm\* and Zainab Abdurrahman\*\*

**ABSTRACT:** This article studies labor market transitions following divorce. Using US data, we show that absence from the labor force during marriage is associated with a lower probability of employment following divorce. For women, the effect is large initially – a 14.5% decline in probability of finding a job after divorce for each year out of the labor force during marriage. The effect dissipates over time, but there is long-run persistence. For men, the effect of comparable absences from the labor force is smaller and transitory. The presence of children also lowers labor market participation of women following divorce.

JEL Classification: D13, J22

Keywords: divorce, household specialization, labor force participation

## I. INTRODUCTION

Absence from the labor force is known to be associated with future difficulties in finding a job. But married couples sometimes choose deliberately for one member of the household to leave the labor force in order to specialize in household production. The traditional arrangement is that women specialize in unpaid household production while men take responsibility for paid labor market activities. Becker (1981) rationalizes this traditional arrangement by arguing that such specialization increases total household utility and stabilizes marriage.

However, these mutual gains from trade may be compromised if the household dissolves. Investments in household production are not generally transferrable to the labor market. Thus, a divorced woman who needs to find a job may face difficulties entering the labor market if she specialized in household production during marriage. Our objective in this article is to study the effect of marital labor force absences on post-divorce labor market outcomes and to contrast the effect of comparable absences across genders.

Using US data from the National Longitudinal Survey of Youth (NLSY), we show that absence from the labor force during marriage has a large impact on the probability of employment

<sup>\*</sup> Corresponding Author, West Chester University of Pennsylvania 700 S High Street; West Chester, PA 19380, US, E-mail: MMalcolm@wcupa.edu

<sup>\*\* 17</sup> Aliyu Turaki Road, Malali, Kaduna, Nigeria, E-mail: zainabnar@gmail.com

after divorce. Time-series persistence in employment outcomes is standard, but we investigate in this article whether female specialization in household production presents a unique impediment beyond a conventional absence from the labor force. We show that the initial effect for women is quite large – each year out of the labor force during marriage is associated with a 14.5% decline in the probability of employment following divorce. This effect dissipates rapidly in years subsequent to the divorce, although a residual long-term effect remains. For men, the same absences from the labor force during marriage have significantly less impact on post-divorce labor market outcomes, and additionally these effects are transitory.

A secondary result is that the impact of children on labor market participation following divorce is strongly negative, and this effect actually intensifies in years subsequent to the divorce. Again, the cost to women is substantially higher than the cost to men.

There have been considerable changes in household arrangements over the past few decades, with large increases in both female labor force participation and in divorce. Figure 1 shows historical data on these series. The relationship between the two is complex and features bidirectional causality. In this article, we investigate one aspect of this relationship. Namely, our results suggest that specialization in household activities is an increasingly risky strategy for women as the probability of divorce rises. Other authors have examined the economic costs to women of divorce generally, and there is some work on poverty and income consequences associated with specialization, but this appears to be the first article that studies lack of mobility in employment outcomes.

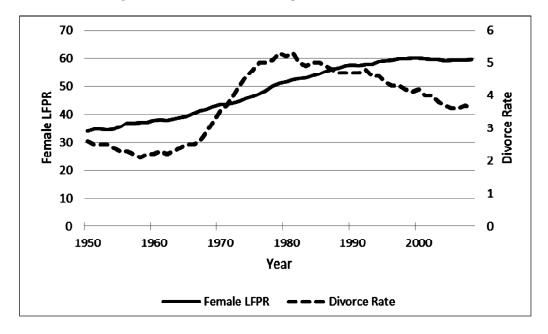


Figure 1: Female Labor Force Participation Rate and Divorce Rate<sup>2</sup>

## II. PREVIOUS LITERATURE

In Becker's marriage model (1981) the benefits of specialization during marriage arise from a standard comparative advantage argument. If spouses are endowed with different relative abilities in the production of home-specific goods versus participating in the labor market, complete specialization can be utility-maximizing for the household. Becker argued that different biological abilities form the basis of the gains from trade. Hyee and Robledo (2009) later argued that this specialization can arise endogenously. Even if spouses are identical, specialization can result from increasing returns to experience in the labor market.

Becker's model remains controversial and his conclusions are not universally accepted. Sigle-Rushton (2010) questioned whether the gains from trade implied by Becker's model actually exist in practice. In particular, she asserted that economic and social changes that have occurred in industrialized countries since Becker developed his model may have made specialization more costly and riskier for families. She found using UK data that, contrary to the predictions of Becker, the risk of divorce actually falls when men share in unpaid household work and childcare, regardless of their wives' employment status. Similarly, Cooke (2004) found using data from Germany that the husband's relative contribution to household production increases the couple's chance of continuing to invest in the household by having a second child. For women, Poortman and Kalmijn (2002) found little evidence that female labor force participation leads to divorce.

On the other hand, there appears to be an unequivocal relationship between male unemployment and the probability of marital dissolution (Jensen and Smith 1990; Kraft 2001; Jalovaara 2003). While there are surely other factors underlying this relationship, such as stress associated with bad economic times (Eliason 2012), this result can be interpreted in the context of the Becker model as a breakdown in specialization, which leads to the destabilization of marriage. Furthermore, McManus and DiPrete (2001) found that most men do experience a decline in their income and their standard of living following divorce, which may support Becker's conclusion regarding the existence of gains from trade within marriage. This line of research is relevant to our article in another sense: there is a well-established link between unemployment and divorce, but research on the association in the other direction is sparse.

In summary, these are still open questions in the literature. Stevenson and Wolfers (2007) extensively documented the way in which institutional changes have altered incentives related to marriage and divorce. Given the rapidly changing institutions and norms with respect to family arrangements, there is no consensus on the extent to which gains in overall utility (for both partners) are created by specialization in marriage or even whether such gains still exist. Our article contributes to this literature by arguing that, from a life-cycle perspective, these gains from specialization for women may be compromised if they face a risk of divorce.

Declining female investment in household production is an empirical reality. Olivetti (2006) attributed this change in part to increasing returns to labor market experience for women, arguing that the increase in the experience premium for women far has outstripped the increase in the experience premium for men. Blau *et al.* (2006) provided a detailed descriptive account of changes in labor force participation of married women. Stevenson (2007) argued that declining

female investment in household public goods is due at least in part to institutional changes in divorce laws.

Johnson and Skinner (1986) investigated female work hours before and after separations. They found that, in the years prior to divorce, women actually anticipated the divorce and increased their labor supply while still married. The authors explicitly asserted that the relationship is not endogenous, in the sense that work itself had no significant effect on the likelihood of divorce. Rather, women with no labor market experience who anticipated divorce appeared to realize that their absence from the labor market would be costly if the separation materialized, and they adjusted their labor supply accordingly. Poortman (2005) uncovered the same effect using more recent data from the Netherlands, but she found that the causality could run in the other direction, depending upon how unexpected the divorce is. Neither of these studies tracked respondents' outcomes following divorce. By contrast, we compare the post-divorce labor market outcomes of women who participate and women who do not participate in the labor market while married.

Holden and Smock (1991) reviewed existing literature and found that divorce has a negative and prolonged effect on a woman's economic well-being. The authors suggested multiple causative factors, specifically identifying unequal division of labor during marriage and lower wages paid to women both before and after marriage, but they did not estimate the magnitude of these effects. They also noted that female specialization in household activities might create deficiencies not only in labor market experience, but also in educational attainment.

Finally, Smock (1993) used NLSY data to examine the changing impact of divorce on women. She did not study a comparative static in pre-divorce specialization specifically, although she did note that labor market experience generally is not sufficient to shield women against negative income shocks following divorce. Additionally, the article tracked income rather than employment outcomes. Labor market outcomes are important, even independently of income outcomes. Among other things, Fernandez *et al.* (2004) argued that there is a high degree of intra-generational correlation in female labor force participation. Our article specifically addresses mobility in labor market outcomes. Further, while Smock (1993) tracked women for only one period following divorce, one of our key findings is that the negative impact of specialization for women does attenuate to a substantial degree as time goes on.

## III. THEORY

Absences from the labor market during the current period are associated with both transitory and permanent reductions in future employment probability (Ruhm 1991). Fundamentally there are two aspects of this empirical regularity. First, there is a transition dynamic – people who are not currently in the labor force may have difficulty re-adjusting to entry into the paid labor force. Second, there are permanent effects – if some people are endowed permanently with characteristics that create difficulties securing and holding a job, then this manifests itself empirically as an association between employment statuses in various periods.

Because of these dual effects, we have to be careful in interpreting an association between past and future absences from the labor force as an impediment that was *caused* by past absences. If women who are not in the labor force during marriage have difficulty locating jobs after they

are divorced, it might be due to permanent characteristics that created employability difficulties in both periods rather than to a difficulty created by home specialization during marriage. Econometrically, we can attempt to control for these variations in permanent employability characteristics to the extent possible, but there will surely be some residual that is unexplained. In other words, absence from the labor market during marriage can be associated with other factors besides specialization in household production, and these could potentially explain the strong correlation that we observe in the data.

We aim to investigate the impact of the decision to be absent from the labor force while married on the employment prospects of divorced women. We describe the magnitude of the association, but we also want to consider the causal interpretation. Our empirical strategy for identifying this effect is twofold. First, we can separate permanent effects from transition dynamics by looking at the long-term trajectory of employment probability following divorce. A one-shot association between being out of the labor force during marriage and difficulty securing a job after divorce is difficult to interpret because of the concatenation of the effects discussed above. But a signature of the effect that we are trying to identify is a large initial impact of marital absences from the labor force on post-divorce employment probability, but one that dissipates over time. Such an effect would be due not to permanently bad employability characteristics of women who stayed at home while married, but to a transition dynamic

Second, we compare similar absences for men and women. Since it is traditionally women who elect to stay at home, female absences from the labor force during marriage could be due either to poor employability characteristics or to an elective decision to stay at home, for an otherwise employable woman. By contrast, male absences from the labor force are more likely to be due to difficulties finding and holding a job. Thus, this "adverse selection" effect of persistence in bad employment outcomes due to permanent employability characteristics is stronger for married men than it is for married women, since some women who are out of the labor force are doing so because of an elective decision to specialize in home production. Additionally, the contrast between men and women helps us to see the effect of in-home specialization on post-divorce labor market outcomes that is separate from other factors that impact labor market outcomes, like a bad economy, that would impact *both* male and female labor market participation.

While the purpose of the article is to investigate these transition dynamics empirically, it is worth briefly considering the implications of this result for a married woman's time allocation problem. A married woman cannot simply myopically compare the current-period marginal utility of allocating time to labor market activities versus household activities. If she is making forward-rational decisions, choices while she is married must incorporate the risk of future divorce. If the assertion in this article is correct that specializing in household production is costly in terms of future employment potential, then a woman's time allocated to household activities while married will be lower as her risk of divorce rises. This cost operates not only via a lower probability of locating a job, which is what we study in this article, but also via a lower wage. We do not study this latter aspect of labor market transitions, but Schonberg and Ludsteck (2007) argued that the effect for wages is both monotonic and convex.

Jacquemet and Robin (2012) developed a spousal matching and household choice model that allows both spouses to divide their time between labor, leisure and household production,

and incorporates a risk of divorce. The model does not explicitly incorporate a future wage cost associated with home production.

Finally, from the perspective of the household welfare problem, Ott (1992) showed that strategic considerations lead to inefficiencies at the household level that arise out of sub-optimal investment in household public goods. Hyee and Robledo (2009) argued that this problem could be solved if the man could commit up front to a sizeable transfer to his wife upon divorce, but that the inefficiency remains because of a commitment problem.

## IV. DATA AND EMPIRICAL METHODS

We used data from the cohort of the National Longitudinal Survey of Youth initiated in 1979 (NLSY79). It is a nationally representative panel-data survey from the United States of more than 12,000 men and women who were between 14 and 22 years of age at the time of the first survey in 1979. The survey was conducted annually through 1994, and since then on a biennial basis. The dataset includes panel data on labor market experience, human capital and other socioeconomic variables.

For this study, we used all individuals from NLSY79 who divorced between 1984 and 1988, in 1990 and in 1992. While the data are somewhat dated, they are the best available data to study the question of interest. First, there is a frequency issue. Since the survey was conducted only biennially after 1994, using later data would make it impossible for us to study the immediate impact of marital labor force absences on labor market outcomes one year after divorce. One of the most revealing features of our results is the extremely large initial impact for women that dissipates rapidly over time, so it is important to preserve the observation at one year following divorce. Secondly, data that sampled respondents as they aged and more recent data generally would be affected to a much greater extent by the issue of multiple marriages. This is problematic for the internal validity of the study, because a post-divorce absence from the labor force in this case might be a result of re-specializing in a new marriage rather than difficulty finding and holding a job. With our data, this problem is significantly diminished since we tracked individuals for only six years following divorce, and also since rapid turnover in marriage markets is a relatively recent change (Chiappori and Weiss 2006). Furthermore, recent data would show much less specialization generally, which reduces the variation that is needed for identification. Finally, by studying young people with divorces early in their working careers, we see a clear picture of the impact of their absences from the labor market while married because it avoids the potentially confounding effect of variations in previously accumulated experience. Overall, the use of this somewhat dated data significantly enhances the internal validity of the conclusions for the sample under study by removing potentially serious confounding effects.

We studied labor market outcomes one year after divorce, and then two, four and six years following divorce. Because the survey was conducted only biennially after 1994, this restricted us to observations with a divorce in the years mentioned above. As mentioned earlier, eliminating the one-year time frame would have given us more data, but at the cost of significant information loss since one of our most important results is to contrast transitory and long-term effects.

The dependent variable is a dummy with unit value if the individual is employed. We set it equal to one if the individual is employed or on active duty with the armed forces and set it

equal to zero if the individual is unemployed or out of the labor force. We then applied a probit model to our sample of divorced individuals four successive times, separately for men and women, in order to study the determinants of their employment status after divorce.

The independent variable of interest is employment during marriage. Specifically, the NLSY79 collects information on the number of weeks an individual has worked in the past calendar year. Our key independent variable is the number of weeks worked in the three years prior to divorce. A longer time frame would have led to data loss by truncating the sample for earlier years. Our hypothesis is that this coefficient should be positive. We would expect that labor market participation during marriage is associated with a higher probability of employment after divorce.

The other control variables are standard in models of labor supply. We set the race variable equal to one for whites and to zero for non-whites. Discrimination in the labor market may reduce workforce opportunities for racial minorities (Turner *et al.* 1991). We set the health variable equal to one if the individual reported that health problems limited the amount of work he or she can do. Fan (1997) argued that this is an important determinant of labor supply decisions.

We also controlled for the level of monetary assets held by the individual. People with large amounts of assets have higher reservation wages for entering the labor force; economic theory suggests that this coefficient is negative. Furthermore, total number of children born to the individual is an important determinant of labor supply decisions, especially for divorced women. Here, the effect is theoretically ambiguous. A larger number of children creates a more pressing need for labor-market income, but children can also be an impediment to employment in various ways: taking children to school or being the only caretaker in the event of a child's illness.

Income from wages and salaries is also an important determinant of labor force participation. Gonzalez (2004) argued that the ability to earn higher wages is associated with increased probability of accepting a job. Finally, education is certainly linked to employment outcomes, and we expect higher levels of education to be positively correlated with probability of employment. We measured education as the number of years the individual completed in school.

Table 1 summarizes the definitions of our variables, and tables 2 and 3 give descriptive statistics for men and women. For women, around 70% are employed in the years following their divorces, while for men more than 80% are employed at all periods following divorce. For women, the mean number of weeks worked annually in the three years prior to divorce is 33 weeks and the median 37 weeks. For men, the mean is 39 weeks and the median 47 weeks. There is, therefore, a left skew for both women and men – a left tail of individuals with very few weeks of work. Females in our sample, on average, have slightly more than 12 years of education, and males slightly fewer. The median level of assets is \$500 or less for men and women at all observation periods, but the distribution is skewed to the right.

It is useful to contrast the pre-divorce labor force participation with post-divorce labor force participation for men and women separately. For men, 77.6% are in the labor force three years prior to divorce, and 87.7% are in the labor force in the year after their divorces. For women, the difference is much larger. Only 56.8% are in the labor force three years prior to

divorce, but 73.8% are in the labor force in the year after divorce. Separation increases labor force participation for both men and women. This is not surprising since risk-sharing in marriage can shield partners who experience job separations from being forced to locate a new job immediately. But the difference is stronger for women than for men. This suggests a point that we made earlier, in contrasting men and women – many women who are unemployed during marriage are doing so by deliberate choice to stay at home, and then seek to reenter the labor market after divorce. We want to investigate empirically whether these marital absences create a barrier for employment after divorce.

The reduced-form probit model is as follows. Here,  $\Phi(\cdot)$  is the CDF of the standard normal distribution and  $u_i$  is stochastic error:

# Pr(*Employed*)

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= \Phi(\beta_0 + \beta_1 \cdot RACE + \beta_2 \cdot HEALTH + \beta_3 \cdot ASSETS + \beta_4 \cdot CHILDREN + \beta_5 \cdot INCOME + \beta_6 \cdot EDUC + \beta_7 \cdot WEEKSWRK + u_t)
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The key variable of interest is *WEEKSWRK*, which measures the number of weeks worked in the three years *prior* to divorce.

	Table 1	
Summary	of Variable	Definitions

Variable	Description
EMPLOYED	Dummy, =1 if employed
RACE	Dummy, =1 if white
HEALTH	Dummy, =1 if health problems limit work
ASSETS	Total assets, in dollars
CHILDREN	Number of children
INCOME	Total income, in dollars
EDUC	Years of schooling
WEEKSWRK	Number of years worked in 3 years prior to divorce

## V. RESULTS

Tables 4 and 5, respectively for men and for women, present parameter estimates for the probit regression over all individuals in the sample at one, two, four and six years after divorce. We give the estimated parameters and their standard errors along with the marginal effect of a 1-unit increase in each variable on the estimated probability of employment. All marginal effects were evaluated at the mean.

The coefficients on the variable of interest are significant at the  $\alpha=0.01$  level in all cases for women. Furthermore, all have the expected positive sign. Working during marriage is associated with higher probability of employment following a divorce. For men, the coefficient measuring the impact of weeks worked during the marriage on employment following divorce is significant at the  $\alpha=0.05$  level only at one and two years following divorce. At four and six years following divorce, the coefficient is not significant at conventional levels.

Table 2 Summary Statistics for Females

Variable	Mean	Median	Std. Dev.	Min	Max
Female – 1 Year afte	er Divorce				
EMPLOYED	0.7381	1	0.4402	0	1
RACE	0.8021	1	0.3989	0	1
HEALTH	0.0424	0	0.2003	0	1
ASSETS	2455	150	8287	0	75000
CHILDREN	1.3510	1	1.2096	0	7
INCOME	15185	13950	9720	90	74283
EDUC	12.30	12	2.17	7	20
WEEKSWRK	98.23	113	56.11	0	156
Female – 2 Years aft	ter Divorce				
EMPLOYED	0.7388	1	0.4399	0	1
RACE	0.8021	1	0.3989	0	1
HEALTH	0.0347	0	0.1806	0	1
ASSETS	3270	200	12424	0	143017
CHILDREN	1.4466	1	1.2265	0	7
INCOME	15738	15431	9528	300	54014
EDUC	12.31	12	2.18	7	20
WEEKSWRK	98.23	113	56.11	0	156
Female – 4 Years aft	ter Divorce				
EMPLOYED	0.7190	1	0.4501	0	1
RACE	0.8021	1	0.3989	0	1
HEALTH	0.0283	0	0.1628	0	1
ASSETS	4585	300	14157	0	143017
CHILDREN	1.5770	2	1.2392	0	6
INCOME	18812	18000	11624	97	100948
EDUC	12.51	12	2.23	7	20
WEEKSWRK	98.23	113	56.11	0	156
Female – 6 Years aft	ter Divorce				
EMPLOYED	0.6774	1	0.4682	0	1
RACE	0.8021	1	0.3989	0	1
HEALTH	0.0469	0	0.2077	0	1
ASSETS	4511	500	13267	0	158577
CHILDREN	1.6935	2	1.2745	0	6
INCOME	21089	20750	13517	115	143373
EDUC	12.59	12	2.21	7	20
WEEKSWRK	98.23	113	56.11	0	156

Table 3
Summary Statistics for Males

Variable	Mean	Median	Std. Dev.	Min	Max
Male – 1 Year after	Divorce				
EMPLOYED	0.8773	1	0.3287	0	1
RACE	0.7559	1	0.4303	0	1
HEALTH	0.0412	0	0.1984	0	1
ASSETS	1968	100	6807	0	97335
CHILDREN	1.1859	1	1.1633	0	7
INCOME	20053	18862	12215	6	90325
EDUC	11.70	12	2.00	6	19
WEEKSWRK	117.16	140.5	49.59	0	156
Male – 2 Years after	Divorce				
EMPLOYED	0.8068	1	0.3955	0	1
RACE	0.7559	1	0.4303	0	1
HEALTH	0.0313	0	0.1717	0	1
ASSETS	2544	200	7784	0	97335
CHILDREN	1.2955	1	1.2067	0	7
INCOME	20868	20000	13182	165	100948
EDUC	11.72	12	2.00	6	19
WEEKSWRK	117.16	140.5	49.59	0	156
Male – 4 Years after	Divorce				
EMPLOYED	0.8770	1	0.3291	0	1
RACE	0.7559	1	0.4303	0	1
HEALTH	0.0132	0	0.1105	0	1
ASSETS	3396	300	9011	0	84009
CHILDREN	1.5410	1	1.2967	0	7
INCOME	23365	21800	12932	712	74283
EDUC	11.77	12	1.97	6	19
WEEKSWRK	117.16	140.5	49.59	0	156
Male – 6 Years after	Divorce				
EMPLOYED	0.8667	1	0.3407	0	1
RACE	0.7559	1	0.4303	0	1
HEALTH	0.0323	0	0.1739	0	1
ASSETS	4289	470	10925	0	90000
CHILDREN	1.6222	1	1.3805	0	8
INCOME	27300	24145	20331	600	216200
EDUC	11.98	12	2.05	6	19
WEEKSWRK	117.16	140.5	49.59	0	156

Table 4
Female Determinants of Employment 1, 2, 4 and 6 Years after Divorce

Variable	1 Year after	2 Years after	4 Years after	6 Years after
	Divorce	Divorce	Divorce	Divorce
Constant	-0.9495	-1.2028*	0.6539	-0.5353
	(0.6242)	(0.6094)	(0.5824)	(0.5699)
RACE	0.0043	0.1509	-0.0913	-0.1191
	(0.2142)	(0.1971)	(0.1973)	(0.1873)
	[0.12%]	[4.75%]	[-2.87%]	[-4.10%]
HEALTH	-0.6552†	0.4195	-0.5972	-0.2316
	(0.3630)	(0.4876)	(0.4677)	(0.3649)
	[-18.62%]	[12.81%]	[-19.06%]	[-8.12%]
ASSETS (in thousands)	-0.0063	-0.0075	-0.0055	0.0046
	(0.0099)	(0.0062)	(0.0054)	(0.0074)
	[-0.18%]	[-0.23%]	[-0.18%]	[0.16%]
CHILDREN	-0.2284**	-0.2329***	-0.3474***	-0.0789
	(0.0752)	(0.0726)	(0.0733)	(0.0669)
	[-6.49%]	[-7.11%]	[-11.09%]	[-2.77%]
INCOME (in thousands)	0.0247*	0.0052	0.0074	0.0033
	(0.0107)	(0.0098)	(0.0090)	(0.0072)
	[0.70%]	[0.16%]	[0.24%]	[0.17%]
EDUC	0.0643	0.1187**	0.0122	0.0587
	(0.0443)	(0.0445)	(0.0412)	(0.0398)
	[1.83%]	[3.62%]	[0.39%]	[2.06%]
WEEKSWRK	0.0098***	0.0065***	0.0039**	0.0044**
	(0.0016)	(0.0015)	(0.0015)	(0.0015)
	[0.2787%]	[0.1970%]	[0.1240%]	[0.1540%]
Observations	348	334	315	290
Pseudo-R^2	0.2576	0.1815	0.1428	0.0690

Notes: All results use probit estimation. Standard errors are given in parentheses. Marginal effects are given in brackets. Marginal effects are evaluated at the mean. † indicates significance at 10%, \* at 5%, \*\* at 1% and \*\*\* at 0.1%.

For women, each week that a woman spends out of the labor force during marriage is associated with a 0.279% decline in the probability of being employed one year following divorce. This means that, for a woman who specializes in home production and is absent from the labor force for one year, her probability of being employed one year after divorce is 14.5% lower than an otherwise identical divorced woman who was fully employed for that year.

For women, there is a statistically significant effect of these marital absences that continues to persist for at least six years following the divorce. However, the marginal impact of these absences is strongest at one year following divorce and then weakens as time goes on. Compared to a fully employed woman, an otherwise identical woman who stayed at home for a full year has a 14.5% lower chance of being employed one year following divorce, a 10.2% lower chance of being employed two years following divorce, a 6.4% lower chance of being employed four years following divorce and an 8% lower chance of being employed six years following divorce

Table 5
Male Determinants of Employment 1, 2, 4 and 6 Years after Divorce

Variable	1 Year after Divorce	2 Years after Divorce	4 Years after Divorce	6 Years after Divorce
Constant	-0.2012	-1.2956†	1.0540	-1.9859*
	(0.7686)	(0.7360)	(0.8768)	(0.9653)
RACE	-0.2180	0.0519	-0.1138	0.3031
	(0.2885)	(0.2443)	(0.2624)	(0.2772)
	[-3.33%]	[1.28%]	[-0.95%]	[5.46%]
HEALTH	-1.1821**	-0.0533	0.6553	-0.7384
	(0.4068)	(0.5185)	(1.5047)	(0.5467)
	[-19.36%]	[-1.30%]	[5.77%]	[-12.19%]
ASSETS	-0.0073	-0.0058	0.1929†	0.0165
(in thousands)	(0.0148)	(0.0156)	(0.1058)	(0.0277)
	[-0.19%]	[-0.14%]	[1.70%]	[-0.27%]
CHILDREN	-0.0917	-0.0772	-0.2284**	0.0843
	(0.0990)	(0.0812)	(0.0864)	(0.0939)
	[-1.50%]	[-1.89%]	[-2.01%]	[1.39%]
INCOME	0.0244†	0.0315**	0.0168	0.0191†
(in thousands)	(0.0125)	(0.0113)	(0.0131)	(0.0109)
	[0.40%]	[0.77%]	[0.15%]	[0.32%]
EDUC	0.0704	0.0978†	-0.0190	0.1690*
	(0.0601)	(0.0559)	(0.0678)	(0.0703)
	[1.15%]	[2.39%]	[-0.17%]	[2.79%]
WEEKSWRK	0.0047*	0.0047*	0.0021	0.0030
	(0.0023)	(0.0019)	(0.0024)	(0.0025)
	[0.0775%]	[0.1148%]	[0.0189%]	[0.0499%]
Observations	254	245	231	214
Pseudo-R^2	0.1463	0.1368	0.1594	0.1323

Notes: All results use probit estimation. Standard errors are given in parentheses. Marginal effects are given in brackets. Marginal effects are evaluated at the mean. † indicates significance at 10%, \* at 5%, \*\* at 1% and \*\*\* at 0.1%.

(the fit for the model of employment outcomes six years after divorce is substantially weaker than for shorter intervals following divorce). In summary, for divorced women there is a very large transitory effect of not working during marriage, but the magnitude of this effect falls rapidly following divorce. However, a residual long-term effect remains.

Since the underlying model is not linear, it is useful to examine the estimated probability functions, which are plotted in figure 2 as a function of the independent variable of interest. Mean values are used for the control variables. A woman who is fully employed for the three years prior to divorce is about twice as likely to be employed after divorce than a woman who did not work at all, but observe that the function successively flattens in years following divorce.

For men, a full year of absence from the labor force during marriage is associated with a much smaller decline in probability of employment following divorce. Specifically, each year of absence from the labor force during marriage is associated with a 4% decline in the probability

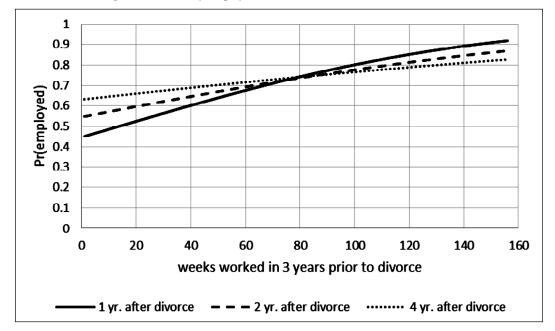


Figure 2: Probability Employed for Divorced Females - Probit Estimates

of employment one year following divorce and a 5.9% decline in the probability of employment two years following divorce. Recall that the same marginal impacts for women are 14.5% and 10.2%. At four years and six years following divorce, the estimated coefficients are still positive but are not significant at conventional levels. In summary, for divorced men, absence from the labor force during marriage has an impact on post-divorce labor market outcomes one year and two years following divorce that is much smaller than the comparable impact for women. Furthermore, we see neither the statistically significant rapid dissipation nor the residual permanent effect four and six years after divorce that we observe for women.

If we take a time frame shorter than three years prior to divorce, the correlation between pre-divorce and post-divorce labor market outcomes is even stronger. For example, each week in the labor force across the three years prior to divorce is associated with a 0.2787% increase in the probability of employment one year after divorce. However, each week in the labor force in the *one* year prior to divorce is associated with a 0.8065% increase in the probability of employment one year after divorce. However, the longer time frame may be more informative for our research question. Many couples separate prior to their divorces, so labor force absences immediately preceding a divorce are less likely to be a result of the in-home specialization that we are attempting to capture. Because there is high short-term intertemporal correlation in labor market outcomes, using a longer time frame before divorce to measure our independent variable gives us a better indication of the link between what a woman is doing during marriage and her post-divorce labor market status.<sup>1</sup>

Another interesting observation is the marginal effect of children on employment prospects after divorce. The presence of an additional child consistently reduces the probability of

employment for both men and women at years subsequent to divorce. However, the effect is again much stronger for women than for men. The presence of children decreases a woman's probability of employment to a greater extent than a man's probability of employment, and in fact for women this effect is stronger at two years and four years following divorce than it is at one year following divorce.

The other control variables, where significant, have the expected signs. Individuals who report that health limits the amount of work they can do are less likely to be employed. Higher income is associated with higher probability of employment. Similarly, educational attainment is associated with higher probability of employment, especially for women. In addition, the marginal effect of an increase in assets on probability of employment is negative.

As a sensitivity check, we estimated the model using logistic regression rather than probit regression. The results were almost the same. The relevant coefficients are significant, and their signs match with our probit estimates. Figure 3 shows the estimated probability functions using the logit link function. It displays the same successive flattening pattern as in the probit model – for women, marital absences from the labor force have a much stronger impact on employment immediately following divorce than they do further out from the divorce. We also tried estimating the model using time dummies in order to control for macroeconomic fluctuations and since female labor force participation is increasing generally. The results were almost the same and the time dummies were mostly insignificant. This is presumably because of the short period under consideration. Interested readers are invited to obtain the full results of these sensitivity checks directly from the author.

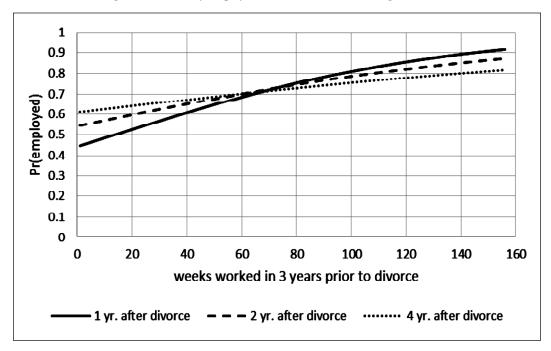


Figure 3: Probability Employed for Divorced Females - Logit Estimates

## VI. INTERPRETATION AND DISCUSSION

As discussed earlier in the article, the fact that absences from the labor force in one year are correlated with lack of employment in future years is well-established in the literature. Our results measure the magnitude of the association between the two, which is useful from a policy perspective, but it is also interesting to think about the causal impact of female specialization. We can learn about this causal impact by looking at gender differences and by looking at the long-term trajectory.

First, the effects of these absences on the future probability of employment are consistently stronger for women than they are for men. Persistence in employment outcomes can be difficult to interpret causally because they could be due either to a transition dynamic or to unobservable permanent effects that create barriers to labor market participation. But the latter selection effects are stronger for men than they are for women, as discussed in section III. If this supposition is correct, then the empirical finding that women who are absent from the labor force face *more*difficulties locating a job in the future than men with comparable absences from the labor force is due to a difference in ease of transition rather than to unobserved selection problems.

In addition to cross-gender differences, a second identification strategy is to examine the level of persistence in these marginal effects over the long-term. For women, the marginal effect of marital absences from the labor force on employment probability one year after marriage is large. Two years after marriage, this marginal effect falls by 30%. Four years after marriage, the marginal effect falls by an additional 37%. All of these results are statistically significant. For men, the initial effect is much smaller, and is actually slightly larger two years after divorce than it is one year after divorce. At four years after divorce, the marginal effect can no longer be measured with statistical significance. A large initial effect that dissipates rapidly is precisely an indicator of a unique shock to labor market outcomes created by specialization in household activities that reduces in magnitude as time goes on after the divorce for otherwise employable women, in contrast to a selection effect. Women lose a lot initially in terms of future employment prospects, but they are also able to rebuild their labor market skills following divorce that replace their marital-specific human capital. This build-up is significant and clear in our data.

These results illustrate a potential risk to women of specializing in household production during marriage, and it rationalizes the stylized fact that divorce rates and female labor force participation rates are roughly moving in the same direction. In fact, Bremmer and Kesserling (2004) showed that the two are cointegrated. Furthermore, the results are informative in the context of household allocation models along the lines of Ott (1992), which suggest that declining investment in marital-specific public goods is a consequence of strategic considerations.

The gender differences in the marginal effect of children are also interesting. The fact that they are negative is consistent with the general idea that marriage-specific investments reduce employment prospects after divorce. But children are a special case because, while marital-specific human capital can be replaced by labor market capital following divorce, the presence of children is permanent. It makes sense that this effect is stronger for women than for men because women are more likely to become the primary caretaker after divorce. Indeed, the National Center for Health Statistics reported in 1995 that 72% of divorces with children involved resulted in a custody award to the mother. The fact that this negative effect actually strengthens

to some extent over time demonstrates the point above – labor-market skills can be reaccumulated, so the effect of previous household specialization diminishes as time goes on, but the same cannot be said of children, where there is a lasting negative effect on employment probability. The presence of children may actually reinforce the problem by making it difficult for the mother to accumulate labor market skills. Takada (2011) provided additional empirical evidence for this negative association. Kennelly (1999) suggested that the reason may be discrimination in the labor market, where single mothers are often stereotyped as poor and unstable workers.

Alimony and child support payments influence this dynamic. Gonzalez (2004) found that high income from child support weakens a woman's motivation to seek employment following divorce. Research on the influence of alimony on the labor market choices of divorced women has been sparse. Depending on how the alimony is stipulated, it could reduce the likelihood of a woman's labor force participation by providing her with outside income and raising her reservation wage.

In terms of policy, one implication of the findings in our article is that policies aimed at strengthening labor market capital for divorced mothers may be an important step in improving poverty outcomes for these families. Van Damme et al. (2009) argued that raw income transfers are not a good solution, as they induce negative employment effects. On the other hand, they argued that public provision of childcare is an important element of increasing employment for single mothers.

## VII. CONCLUSION

The findings of this article present further evidence regarding some of the impediments that women face later in their lives as a consequence of gendered specialization in household arrangements while married. Specializing in household production may put the household on the utility-maximizing frontier during the marriage, but such specialization can create costs for women if they divorce. In this article, we investigated one aspect of these costs and showed that a woman's probability of employment following a divorce drops precipitously if she was absent from the labor force while married. The effect of these absences dissipates as time goes on, suggesting that women are able to re-accumulate a sizeable amount of this lost labor market capital following divorce, although there is a residual long-lasting effect. Comparable absences for men create smaller and largely transitory effects on their labor market outcomes following divorce. The presence of children creates additional difficulties for employment prospects, again stronger for women than for men, and this effect actually intensifies slightly following divorce.

Research along these lines is important in understanding the relationship between labor force changes and demographic changes. From a macroeconomic perspective, the role of women is critical to economic development. Goldin (1994) argued that growth in standard of living past some threshold point is strongly correlated with female labor force participation. Entry of women into the workforce has constituted a large structural change to the labor market in the last few decades. Given the reality of an increasingly dynamic marriage market, the relationship between the two deserves close attention. While the Becker model suggests that investing less in household production may lead to instability within marriages, the results in this article and

others imply conversely that a higher risk of divorce feeds back to less time invested in household production for agents who are forward-rational.

Research that relates changes in family structure to changes in labor supply is also important to inform policy that addresses economic outcomes for families, especially for single-mother households. One aspect of this policy is institutional change related to marriage, divorce, child support and alimony laws. Another aspect is the structuring of welfare and childcare provision for low-income households, where again the relationship between labor supply choices, benefit structure and household structure is of interest to policymakers.

Finally, this is research is important from the perspective of the household decision problem and its social implications. Investment in children is important for society at large. Heckman and Masterov (2007) argued that there are many public benefits to investments in young children, including lower propensity to commit crimes and permanently higher productivity. Chiswick (1986) suggested that the economic success of American Jews is due at least in part to high maternal investments early in children's lives. With this in mind, a woman who is married and deciding whether to stay at home faces a tradeoff. She can contribute heavily to household production, which potentially increases utility for all members of the household and apparently creates a public good for society. Or she can invest more heavily in labor market capital, which is important for her in the event of a separation. This article fills in a small piece of the puzzle by studying mobility in employment outcomes for individuals who transition between marriage and divorce.

## **NOTES**

- The extremely high short-run intertemporal correlation in labor market outcomes could produce a "false
  positive" correlation between pre-marriage and post-divorce labor market outcomes. In this paper, we are
  more interested in how the woman's typical labor market choices during marriage (not simply in the
  months prior to divorce) impact her prospects following divorce. This is why we use a three-year time
  frame.
- 2. Sources: Bureau of Labor Statistics (female LFPR), National Center for Health Statistics (divorce rate)

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