

## **DECISION MAKING STRATEGIC VALUE BASED LOCAL WISDOM TONGKONAN NORTH TORAJA**

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This study aims to identify and analyze strategic of decision making based on the value of local knowledge in the district of North Toraja in South Sulawesi province. Research methods are based on the analysis of qualitative methods qualitative and descriptive approach. The technique analysis determines the sample is purposive random sampling. Data collection, namely: (1) Data Observation, (2) Interview, (3) Documentation, (4) Focus Discussion group. Results showed that: First there is the value of local wisdom that "Tallu Lolona", two common values held in a traditional thanksgiving ceremony "tuka solo" signs and signs mourning ceremony sign. The third meaning of the value of local knowledge can support the effective implementation of development programs.

### **Introduction**

Implementation of development programs that are not based on the interests of the community of Indonesia to make the nation worse off and get a wide range of problems and obstacles such as social inequality conflict situation is becoming increasingly fundamental discussion about the local wisdom in supporting the advancement of the developed. Local wisdom is a way of life, science, and life strategies intangible activities undertaken by the local community to address various problems in fulfilling their needs and developed. Besides, the local knowledge can also be interpreted as a system in order social, political, cultural, economic, and environmental life in the local community. Distinctive character inherent in the nature of local wisdom dynamic, continuous, and tied in the community.

Against the nation and culture of Indonesia, the values of local wisdom, can influence in determining the progress of society. Some examples: (1) cultural value "Tallu Lolona"wisdom as a community together in a ceremony Toraja custom event signs Tuka (thankful) and customary "Signs Solo"sadness. (2) Cultural values "Adek Pangadereng" Wajo make people respect, uphold the law , human rights and democratic governance; (3) motto "Madura oreng ta` tako` mateh, 'tapeh tako` kalaparan` have ushered in Madurese become nomads and hardworking; (4) in Bali Subak system not only makes the people of Bali into society in harmony and peace, but also be the people who are good set of economic and agricultural systems;

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(5) the value contained in the slogan “heuras peureupna, pageuh keupeulna relieved awurna tour” has been able to motivate people to perform as Sunda hardworking and entrepreneurial behaviour. (6) known values in Java as “institutions prey” not only play a role in preserving the environment, but more able to maintain the harmony of human relationships with nature, the harmony of life and use of natural resources more wisely. In this case the culture is not only about the ecological wisdom, but also about the wisdom of the social, political, cultural, and economic.

### **Research Methods**

This type of research is a qualitative and quantitative descriptive approach by conducting in-depth interviews to (1) Head Office in North Toraja Regency, (2) Community Leaders and Youth (3) Indigenous leader. The research activities carried out from 17 July to 22 September 2014 in the location of North Toraja Regency and Tongkonan Kesu, Tongkonan To ‘Barana and Tongkonan Ne Tiku. Tongkonan Cairo in Sangalla.

Population and sample in this study is a population size of 600 individuals who become the response of SKPD and 50 individuals who responded to community leaders and traditional leaders. The research sample is determined by purposive random sampling. Data collection techniques using the nominal scale qualitative approach. The indicators used are:

1. Technical interview by interview respondents in local government Mandalan North Toraja targeted in research supported by providing a list of the questionnaire in the form of closed questions and terbuka. di four study sites in North Toraja tongkonandi.
2. Technical Documentation by collecting guidebook related to the culture and customs related to the value of local knowledge in the District North Toraja
3. Engineering group discussions (Focus Group Discussion) along the respondents from the regional work units and the North Toraja Toraja traditional figure in the North.

### **Research Results**

Based on interviews data and information The Indigenous leader in North Toraja Regency in-depth interview results believe that:

Community leadership is in the hands of “tongkonan”. Different ways of leadership dent to dent. To the cultural believe of “Tongkonan” in the beginning of leadership in a “Tondok” (value of land) in the hands “pangoJa Tondok”. Tondok community increasingly growing, increasingly strongest structure leadership to cover all areas of life, both in the areas of society and in the religious field.

Basically, all tongkonan come into play strong role in community believe, which can be seen from the structure tongkonan. Each penanian, bua 'or dent has tongkonan structure of its own, and as a form of civic these things based on the system tana'. In general found tongkonan classification according to their respective functions.

1. Tongkonan Layuk, tongkonan noble, was in the hands of leaders.
2. Tongkonan Patalo child, meaning tongkonan Layuk tongkonan descent.
3. Tongkonan Pesio 'aluk items, namely tongkonan responsible for implementation aluk provisions and customs.
4. Tongkonan pabalian, the house help, meaning that accompany tongkonan WHO are in it in the first sequence to the sequence to three
5. Tongkonan patulak items, namely tongkonan help with certain tasks.
6. Tongkonan Bulo dia'pa ', ie tongkonan free, people mostly.
7. Tongkonan Kaunan items, namely "tongkonan" slaves

In the function of "Tongkonan" above which the rate of six and seven, including tongkonan structure, but not included in the leadership and public functions performed by tongkonan. The structure is not the same in all places. But generally applies: in every hollow, penanian, and bua '.

Results of interviews and documents based on United of Work (SKPD) at North Toraja regency namely:

1. Policies that guide decision-making are: Law No. 28 of 2008 on the establishment of the Government of North Toraja Regency and North Toraja District Regulation number 05 of 2010 on Government Affairs Being Regional Authority North Toraja Regency. and Northern District Regulation Torajan No. 08 of 2010 concerning the organization and Work Procedure Regional Offices North Toraja Regency consists of 26 chapters and 57 articles. Similarly, North Torajan District Regulation No. 09 of 2010 concerning the organization and Work Procedures Technical Institute and other institutions of North Toraja Regency consists of 22 chapters and 58 articles.
2. Respondents Recommendations on regional work units Government: North Toraja Regency namely; of the 65 respondents who provided information there are 40 or 70 per cent gave the answer that the value of local knowledge is very important in the decision-making process and of the 65 respondents there were 15 respondents or 20 per cent that gives the answer does not really matter because the existing guidelines set by RPJMN and RPJMD, also of 65 per cent of respondents there were 10 respondents who answered do not know.

## Discussion

### *Local Wisdom and Tongkonan value*

North Toraja people have cultural values are the same as the people of Tana Toraja. The cultural values form a universal value that can be the basis for building the social order. However, the values of the outside will be integrated and strengthen the internal values and rooted in The Toraja society. As “Toraya Tondok” statement is”Tondok lepongan” months, Tana Matarik Allo: “Toraja society means abiding in the region or regions and the whole round earth who work hard for the common life fair and prosperous. Traditional Cultural Values to be strong because of the influence of religious values that can be received well by the people of Toraja. Although in daily life sometimes appears a difference in everyday social life. However, the noble values of the local culture is able to blend with the values of religion, creating a mutually North Toraja society and religious tolerance.

***Mass kada dipotuo***, Pantan kada dipomate, sangkutu ‘banne sangboke amboran, values are reflected in the successful development can only be obtained if all existing components creates a strong relationship, so that the unity of the cultural kebhinekaan. Nilai gives spirit and togetherness in manage local potential value can be the public welfare. Basic values contained in the Toraja community development program expected to be a moral and ethical foundation in the vision and mission as well as regional development policy. Similarly, expected to set out the priority development programs.

***Tallu lolona, including tau lolo, lolo detainees, and lolo patuoan***; Cultural values which is the value of independence in managing the environment and natural resources. The value of partnership and solidarity and partnership in which among humans, animals, and plants is a gift from God and should be preserved and maintained. Humans must maintain livestock as a source of economic and maintain plants for human life .The values are the basis for life and activities of daily berpenghidupan, including in addressing the region’s development activities in general.

***Karapasan***, trying to foster peace, harmony with fellow citizens, in order to keep creating a harmonious life of all plans, activities, and problems in life must be resolved through Kombongan (deliberation), Work hard, honest, and responsible; hard work is one of the main values, which should be guided by honesty and a high sense of responsibility both for people, the environment and to God. Siangga ‘Siporannu, Sipapa’ di; cooperation and solidarity based on respect for the existence and identity of each member of the group.

***Tallu Bakaa, include Kinaa / manarang*** (wise and have a high moral commitment, personality, sense kesetia high herd, uphold the rule of law, and intellectual quality memiiki), Sugi ‘(rich in knowledge, morality, faith, and

material), Barani (bold) take responsible decisions, open, honest, good sportsmanship in a relationship with fellow humans, and the environment.

## CONCLUSION

There are seven (7) The value of local wisdom in North Toraja Regency them ie:

Mass kada dipotuo Pantan kada dipomate, Tallu lolona, include tau lolo, lolo detainees, and lolo patuoan; Karapasan, trying to foster peace, Siangga ‘, Siporannu, Sipapa’ di; cooperation and solidarity based on respect for the existence and identity of each Tallu Bakaa, rnencakup Kinaa / manarang (wise and have a high moral commitment, personality, sense kesetia high herd, Sugi ‘(rich in knowledge, morality, faith, and material) , Barani is the courage to make decisions accountable, open, honest.

### **Strategic decision that is the policy of the Government of North Toraja consists of**

- (a) Law No. 28 of 2008 on the establishment of the Government of North Toraja Regency. Regulate the procedure of planning and implementation of development programs based on local cultural values.
- (b) Regional .Peraturan North Toraja Regency number 05 of 2010 concerning Affairs Being a government Regional Authority North Toraja Regency. Govern the local potential kelolah North Toraja melalui agencies and technical institutions concerned.
- (c) North Torajan District Regulation No. 08 of 2010 concerning the organization and Work Procedure Regional Offices North Toraja Regency consists of 26 chapters and 57 chapters. To set of nomenclature SKPDs North Toraja in implementing development programs in various sectors.
- (d) North Torajan District Regulation No. 09 of 2010 concerning the organization and Working Procedure of the Regional Technical Institute and other institutions of North Toraja Regency consists of 22 chapters and 58 pasal.mengatur and to support and coordinate the various technical program priorities in North Toraja Regency.

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